

ISSUE
JULY 2021

DEFENSE TRADE SOLUTIONS

newsletter

A DEFENSE TRADE SOLUTIONS RESOURCE



NEW HIRE!

MEET ANNA YAP

DIRECTOR OF SERVICE DELIVERY



Two parts client satisfaction
One part cost & schedule management
Two dashes of efficiency

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THE POLLS ARE IN NEW WEBINAR ANNOUNCED

ITAR EXPORT CONTROLS & COMPLIANCE

LinkedIn Poll Results Are In! We are excited to announce an upcoming webinar dedicated to ITAR Export Controls & Compliance in August of this year based on your feedback! Stay tuned and follow our LinkedIn page for more details!

QUARTERLY MEETING FIRST IN-PERSON!



Rooftop Bar overlooking Nats Stadium



TopGolf in Alexandria, VA

FROM THE BLOG

SUBJECT MATTER EXPERT

LEFT IN THE DESIGN FOR EXPORTABILITY DUST

ALEXA FRISCHOKORN
CONSULTANT

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Design for Exportability has become a re-occurring enabler of Foreign Military Sales and Direct Commercial Sales. Taking a proactive approach ensures system capabilities deemed critical to U.S. National Security are adequately protected from potential adversaries prior to export in the form of program protection or provisioning differential capability.

MAJOR ARMS SALES NOTIFICATION

PHILIPPINES

AIM-9X Sidewinder Block II Tactical Missiles and related equipment for an estimated cost of \$42.4 million

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F-16 Block 70/72 Aircraft and related equipment for an estimated cost of \$2.43 billion.

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AGM-84L-1 Harpoon Air Launched Block II Missiles and related equipment for an estimated cost of \$120 million.

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AUSTRALIA

AH-64E Apache Helicopters and related equipment for an estimated cost of \$3.5 billion.

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REGULATORY POLICY UPDATES

TRANSPORTATION UPDATES FOR BPC

The withdrawal of U.S. forces and U.S.-contracted support from Afghanistan requires updates to the terms and conditions for Title 10 Building Partner Capacity (BPC) Letters of Offer and Acceptance (LOAs) implemented for the benefit of Afghanistan.

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MEMO FROM DSCA

Implementing Agencies within the DoD must correctly mark each case line item within the Defense Security Assistance Management System (DSAMS) as either a:

- Program of Record (POR) or
- Non-Program of Record (NPOR)

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3RD ITAR EXTENSION

The Department of State issued a third extension to temporary suspensions, modifications, and exceptions to certain provisions of the International Traffic in Arms Regulations (ITAR) to allow continued telework operations during the current SARS-COV2 public health emergency.

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SEC 655... MONEY MONEY

Directorate of Defense Trade Controls published the 2020 Sec. 655 Annual Report: Direct Commercial Sales Authorizations to Foreign Countries and International Organizations

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STATUTORILY DEBARRED PARTIES

The following identified on the linked list have been convicted of violating (or conspiracy to violate...both equally bad) AECA and prohibited from participating directly or indirectly in any activities that are subject to the ITAR.

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DON'T BE THESE GUYS!

5 charged in scheme to export thermal imaging scopes and night vision goggles to Russia, in violation of the Arms Export Control Act.

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WE ARE DEFENSE INDUSTRY CONNOISSEURS.

That's likely over-simplified, but it's what we do.
We are a team of enthusiasts
that simplify your international business needs
and advance the economic security
of the U.S industrial base
all while balancing USG national security
& foreign policy interests.

HOW TO CONTACT US

WEBSITE

www.defense-trade.com

TELEPHONE

908.256.6404

EMAIL

scasazza@defense-trade.com

