DEFENSE TRADE SOLUTIONS



ACCELERATING APPROVALS WITHOUT COMPROMISING COMPLIANCE

Defense trade is complex.
Delays, denials, and compliance risks can stall millions in revenue and weaken alliances.

Defense Trade Solutions helps U.S. defense companies advance national security and foreign policy objectives through faster, compliant global trade.

Our value extends beyond consulting—we actually do the work. We simplify defense trade so U.S. and allied partners can win responsibly, backed by a mission-driven, holistic approach.

CORE SERVICES

- **SECURITY COOPERATION**
  End-to-end Foreign Military Sales (FMS) and third-party transfers.
- **GLOBAL TRADE AUTHORIZATIONS**
  ITAR & EAR programs, audits, investigations, and M&A compliance support.
- **TECHNOLOGY SECURITY & FOREIGN DISCLOSURE**
  Secure exportability and releasability early to avoid costly delays.
- **GLOBAL TRADE COMPLIANCE**
  ITAR/EAR programs, audits, investigations, and M&A compliance support.
- **LOGISTICS & CUSTOMS COMPLIANCE**
  Tariffs, duties, and customs programs that reduce costs and keep shipments on schedule.

DELIVERY MODELS

- **MANAGED SERVICES**
  Fractional trade team support.
- **PROJECT SUPPORT**
  Outcome-driven solutions for complex challenges.
- **ADVISORY SUPPORT**
  Expert strategy and compliance guidance.
- **DIRECT & EMBEDDED STAFF**
  Cleared experts integrated into your team.

WHY DTS

Depth Beyond a Single Hire

Engage an embedded expert backed by a full team with decades of defense trade experience and active clearances up to Top Secret.

Compliance Without Surprises

Stay audit-ready and penalty-free with frontline execution that adapts as regulations shift.

Faster Paths to Yes

Accelerate approvals by integrating releasability, licensing, and compliance from day one.

www.defense-trade.com | info@defense-trade.com | 888.852.4248

WE CLEAR THE PATH TO YES

DTS clears the roadblocks in defense trade, accelerating approvals, protecting compliance, and opening markets so you can move with speed and confidence.



OUR IMPACT
AT A GLANCE

$2B+
EXPORT MARKETS OPENED

$1B+
PENALTIES MITIGATED

60+
CUSTOMERS SERVED

110+
STAFF YEARS OF EXPERIENCE

PRIMARY SECTORS



- AEROSPACE
- DEFENSE & GOVERNMENT
- DUAL-USE TECHNOLOGY
- EMERGING TECHNOLOGY
- FIREARMS & AMMUNITION

TURNING TRADE COMPLEXITY INTO RESULTS

Here's what DTS achieved for one client facing high-stakes global trade challenges.

- **Accelerated revenue recognition**
  Reduced export license processing times from 180 days to 53 days.
- **Protected against risk**
  Mitigated $100M+ in fines and successor liability through Merger & Acquisition diligence and integration.
- **Unlocked new markets**
  Secured export approval for a U.S.-only system, opening a multi-billion-dollar global market.

YOUR SUCCESS IS OUR SUCCESS. LET'S CLEAR YOUR PATH FORWARD.

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